

[REDACTED]

Subject: The High Acuity Viewer

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Gentlemen:

In response to your interest in a High Acuity Viewer, we wish to report the following:

The device in which you are interested is essentially identical to the Unit Record Viewer

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We have recently received direction [REDACTED] to accelerate the development of the viewer to meet an interface deadline. Since this requires the employment of all our available engineering effort, it will not be possible to submit a technical proposal to your office for thirty days.

This thirty-day delay in proposing, however, will not cause an equivalent delay in delivery because the remaining design effort for the units now under contract is applicable to the device you require.

The saving resulting from joint procurement of materials will not be affected. Long lead items have already been procured for the current units; many of the other material procurements can still be joint. One of the principle long lead items, the optical glass, has already been procured in excess of the current delivery requirement. (This is a standard procedure on rush orders to eliminate delay in the event of breakage.)

Your order, following so closely upon the heels of the initial procurement, will eliminate separate requirements for vender research and material qualification and thus benefit from lower costs.

STATINTL In view of the foregoing, [REDACTED] plans to submit the requested proposal on or about 15 September 1962. Your interest in our work is much appreciated.

Very truly yours,

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